



## Up Selling

After the client arrives for their appointment, you should suggest add-on services and/or share all current promotions.

### Examples:

Would you care to add a (*available service options*) with your service today?

(*Client's name*), (*tech's name*) is available today, may I recommend a (*add-on service type*) in addition to your regularly scheduled service today?

We are currently running a (*promotion type*) promotion would you be interested in adding that to your service today?