
Pep Rally

Handout Day 1





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Handout

Day 1

What would a great outcome be out of the two days?

What are you committed to letting go to show up powerfully for the two days?

Rate Your Business (1-10)

- Defined culture _____
- Budgets, sales goals, and actions to hit goals _____
- Company and individual goals _____
- Exit strategy _____
- Advertising campaign strategy _____
- Ongoing recruitment strategy _____
- Service and retail service cycle system _____
- Customer service scripts _____
- Pricing structure/menu development _____
- Owner support system
(P & L review, coaching, budgets, etc.) _____



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What are three actions to take right now?

1. _____

2. _____

3. _____

Average Ticket

- Total Service Dollars _____
- Total Retail Dollars _____
- Total # of Clients _____
- Average Service
(Service Dollars divided by # of clients) _____
- Average Retail
(Retail Dollars divided by # of clients) _____



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Top Success Systems

1. _____

2. _____

3. _____

Action Wheel

What action are you going to take from your action wheel?



Course Work

- Post what is the first area you will work on in your business NOW
- Think about what support you will need raise your scores
- Post on social media and tag 3 friends

Share this with 2 other people and have them come tomorrow!