
Pep Rally

Handout Day 2



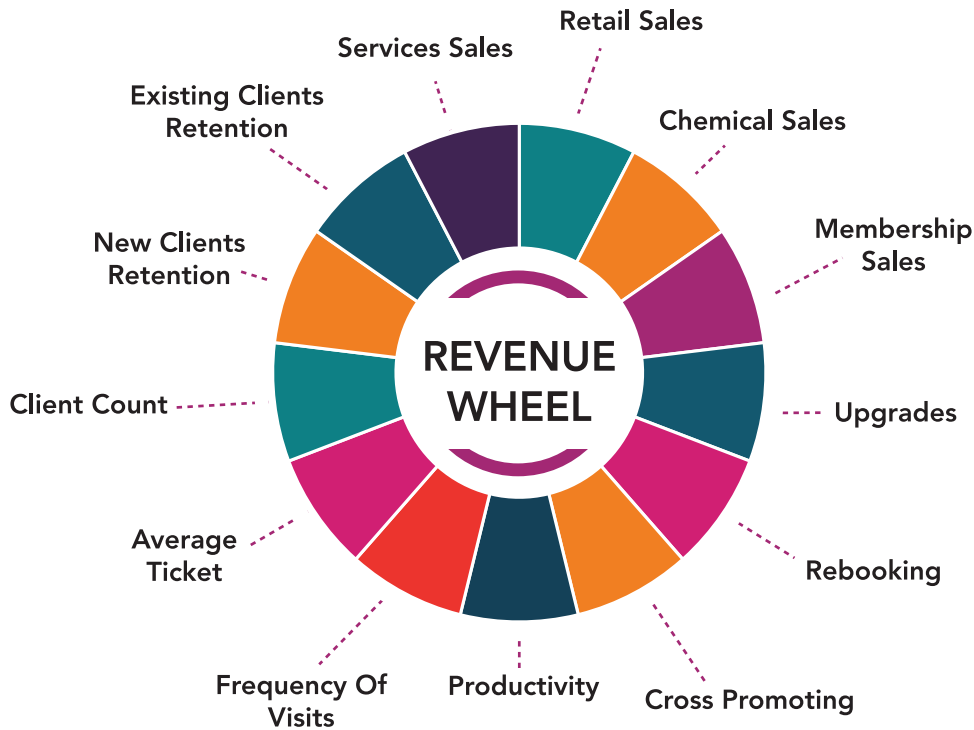


Pep Rally

Handout

Day 2

Revenue Wheel - What money are you leaving on the table?



Make Your Money Work For You

Clear Company and Staff Goals



Pep Rally

Handout

Base Price Form

1. Total Average Monthly Salon/Spa expenses _____

2. Monthly Profit Salon/Spa wants to make _____

3. TOTAL average monthly Salon/Spa clients _____

4. Add line 1 and line 2 put total here _____

(Total Projection Sales Needed)

5. Divide line 4 by line 3 put total here _____

(Base Price Needed to achieve profits)

Growth Plan

Productivity

What Action Will You Take On
