



MONEY MASTERY

Beauty Business Essentials

———— *To Prosper And Grow*

Video #1

***BUILDING YOUR CASH
CONFIDENCE***



VIDEO #1

- Two places to look for growth
- Tapping into your current business
- Planning out your future business

Current Business

- Strong team willing to serve the clients (AT)
- Willing to sell at home products to guest
- Upgrade and cross sell
- Front desk as a profit center
- Grow your current teams productivity
- Ideal clients
- Appreciate what you have
- Consultations on point
- Consistency
- Selling is serving

Future Business

- New team members
- New services to offer
- Retail that you love
- Fun social media
- Attractor factor
- Future appointments
- Networking opportunities
- New ideal clients

Your Next Paycheck

What's that number? _____

How will you get there?

Who are you not charging the right prices?
