



Handout #2 PAYCHECKS YOU DESERVE

What are your disempowering beliefs around money?

What did your parents teach to you about money?

What does money symbolize for you?

How will making more money impact your business and personally?

How Cash Confident Are You Right Now?

Least Confident								Most Confident	
1 🗆	2 🗆	3 🗆	4 🗆	5 🗆	6 🗆	7 🗆	8 🗆	9 🗆	10 🗆

## Handout #2 PAYCHECKS YOU DESERVE

## **Confidence In Your Cash**

- Money in the bank
- □ On top of your finances monthly
- □ Work inside of a budget where "B" isn't a bad word
- □ AT are double base price
- □ Retail at least 25% to service
- □ Chairs are at least 70% productive
- □ Happy team
- □ Thriving paychecks

## Least Cash Confidence

- □ Unexplained expenses
- Last minute cancellations
- □ Attrition of team members
- □ Waste of supplies (BB)
- Prices are not covering cost
- Culture is default
- Working too many hours
- □ Limited support for owner
- Productivity is too low

## Notes: