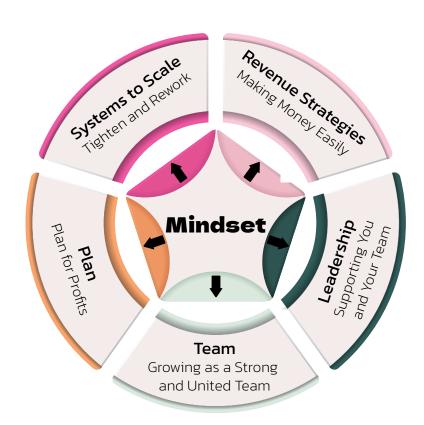
ACCELERATE Your Growth!

CHALLENGE

New Insights, Tools, Strategies & Capabilities For Your Salon Business

Day 1 Rate Yourself Jes or No





 On a monthly basis are you making as much money as you would like in your business? 	
2. On a weekly basis are you spending time on projects you enjoy?	
3. How effective are you retaining guest and building long term loyalty through experiences and follow ups?	
4. How well do you manage your finances, including tracking your profit margins, expenses and ensuring your services are paid correctly?	
5. On a daily basis you feel like you're accomplishing what you set out to accomplish?	
6. How well do you support, train, and retain your team?	
7. How clear is your vision for your business, and how well are you leading your team toward shared goals?	
8. How well do you integrate retail into your client experience, what percentage of revenue comes from retail sales?	
9. Do you have a clear and strong brand identity in the marketplace? Are you attracting your ideal clientele?	
10. Do you have time each day to work on the highest income producing activities?	
TOTAL	
What actions will you take?	

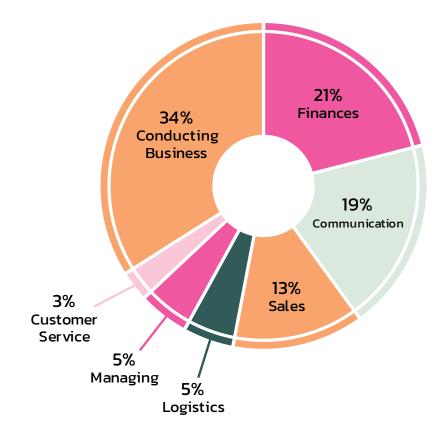
Procrastination

Strategies to Prevent Procrastination						
Notes:						

Hourly Value

What is your hourly value?

Notes:



Modern CEO Time Hack

Zone 1

Passion and proficiency meet each other, energizes you and you are good at.

Zone 2

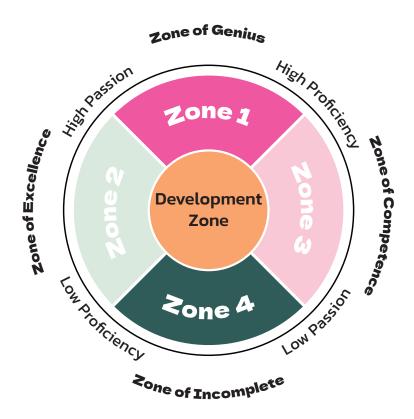
Waste of time distraction but get suck into—what is the hidden cost because you are distracted?

Zone 3

Don't enjoy but do well. Little dread but do it anyway.

Zone 4

You hate it! Painful to do-it drains you. Things I hate to do – detail work, personnel issues, HR issues yuck



Action Steps to Take

empowering you[®]

Day 2 Rate Yourself Yes or No

1. Inadequate cash reserves	☐ Yes	□No
2. Failure to clearly define and understand your market	□Yes	□No
3. Failure to price your products or services correctly	□Yes	□No
4. Failure to anticipate cash flow adequately	□Yes	□No
5. Failure to anticipate or react to competition, technology or other changes in the marketplace	□Yes	□No
6. Believing you can do everything yourself	□Yes	□No
7. No financial forecasting (hate the numbers)	□Yes	□No
8. Allow team to dictate the direction, pricing, hours rules	□Yes	□No
9. Reacting too slow to change	□Yes	□No
10. Not willing to do whatever it takes	□Yes	□No
TOTAL		
What actions will you take?		

Where Will You Focus? Insert Fun into the Businesses Training Pulse of Tracking Daily the Culture Booking Game Planning Pow Wow's **Create Your Certainty! Future Planning Financial Position**

Elite Beauty Boss January 26th & 27th, 2025

Hollywood Beach, FL



Grow A Profitable Beauty Business

- A clear plan for the year, new insights, and ahas like never before
- How to avoid the pitfalls and mistakes that cost salons/spas time and money
- Know your exact next steps to grow your beauty business to where you want it to go
- A forecast for your money in 2024
- A list of the essential action items you need to have in your plan for the next year
- Plus you'll access exclusive tools and templates to grow your business to 7 figures and beyond

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- 2-day event access
- 1:1 session with an EYC coach

VIP Ticket

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- Exclusive VIP swag box
- A very special Monday afternoon group coaching with Amy and Susie
- Mastermind call 60 days after the event



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